

	price incl installation ex VAT	inc VAT @ 17.5%
Cromarty 36 yacht ex works, fitted out in UK with standard extras	£169,361.70	£199,000.00
Optional Systems		
Hot water system	£1,659.00	£1,949.33
Shore power supply incl battery charger	£2,084.00	£2,448.70
Vetus bow thruster	£3,777.00	£4,437.98
Vetus electric anchor winch	£3,529.00	£4,146.58
Comfort Options		
Cockpit cushions	£507.00	£595.73
Cockpit Table	£975.00	£1,145.63
Boarding Ladder	£455.00	£534.63
V section for forecabin	£325.00	£381.88
Bathing Platform	£1,430.00	£1,680.25
Dodgers and Spray hood (SL)	£642.00	£754.35
Electronic Options		
Icom IC-M411, Class D DSC VHF Radio and antenna	£902.00	£1,059.85
Fusion CD/FM Entertainment System 4 speakers	£1,043.00	£1,225.53
Instrument System Tri data and wind single station	£1,999.00	£2,348.83
Chart Plotter Raymarine E80 and GPS	£2,095.00	£2,461.63
Tridata /wind 2nd station repeaters	£1,999.00	£2,348.83
Auto Pilot Raymarine dual station ST6002	£3,569.00	£4,193.58
Back Up/"Stand Alone" GPS Furuno GP32	£725.00	£851.88
Radar for E80	£1,916.00	£2,251.30
Raymarine E80 Chartplotter second station	£2,640.00	£3,102.00
Tridata /wind 2nd station repeaters	£1,198.00	£1,407.65
Auto Pilot Remote Controls	£434.00	£509.95
Smartpilot wireless control	£637.00	£748.48
Furuno Navtex	£968.00	£1,137.40
Raymarine AIS	£786.00	£923.55
VHF Upgrade with 2nd station and loud hailer	£1,264.00	£1,485.20
Digital Television and Antenna	£1,325.00	£1,556.88
Other Options		
Electric Winch Upgrade Fitted	£2,355.00	£2,767.13
Eberspacher Cabin Heating including Installation	£2,811.00	£3,302.93
Copper Hull Treatment	ask	ask
Rope Cutter including fitting	£723.00	£849.53
Spray hood and dodgers (Arun)	£1,885.00	£2,214.88
Brass Clock & Barometer installed	£187.00	£219.73
Wind Generator mounted and connected	£939.00	£1,103.33
Bathing Platform including installation	£1,121.00	£1,317.18
Boarding Ladder, interchangeable Pt or Stb	£198.00	£232.65
Davits including installation	£3,200.00	£3,760.00
Furling Mizzen - extra cost	£2,260.00	£2,655.50
6 place Crockery, Mugs, Glassware and Dinner Service	choose	choose

additional or alternative extras are available and if you have any specific requirements, ask us for a price.

Ordering, Delivery and Payment arrangements

1: On acceptance of initial quote in principle, a £500 returnable deposit is required, payable to World Marine. Final quote and contract will be raised by Neil Marine Sri Lanka and World Marine and sent to customer for signing

3. If contract not signed and returned within 30 days, order considered cancelled and the initial deposit returned in full.

4. Upon signing and returning the contract, stage payments will be made by the buyer to World Marine on behalf of Neil Marine as follows:

timing	stage	Payment by customer
0 month	order confirm	25%
1 month	hull release	25%
3-4 month	engine deck installation	25%
7/8 month	Ready for shipping to UK to start fitting out and sea trials	15%
9/10 month	delivery to customer	10%

Payment

1. This is an illustration. Arrangements for payment and vat will be confirmed with contract.
2. Stage payments will be paid to World Marine/Neil Marine via Bank of Ceylon London
3. On completion of each stage, the completed part of the boat will be in the legal ownership of the Buyer.
4. the Builder shall insure the boat (together with all equipment and materials installed or intended for it and within the builder's premises) from the date of agreement until the date of shipment.
5. The shipping will be covered by separate shipping insurance.
6. World Marine Marine will insure the boat on receipt in the UK.
7. The boat will be handed over on receipt of cleared payment of the final stage and VAT
8. VAT is payable at rate applicable at time of payment, and may be subject to change.
9. VAT invoice and all boat documentation handed to buyer on completion

NEIL MARINE (Builder)
 NEIL FERNANDO & CO (PVT) LTD
 11 Alexandra Road
 Colombo 06
 Sri Lanka
 Email: pent_grp@stl.lk
 Phone: +94 11 2588234
 Fax: +94 11 2580756

WORLD MARINE UK Agent
 Sea Breeze
 Marine Gardens
 Selsey
 Chichester. PO20 0LJ
 Email: info@world-marine.co.uk
 Phone +44 (0)1243 383316